Avanade Business Solutions for Architecture, Engineering and Construction (AEC) Firms

Powerful Solutions, Familiar Technology, Proven Expertise.

Project success is critical to ensure profitability and a happy client. Avanade Business Solutions for AEC Firms provide an integrated platform to keep your projects on time, on budget and profitable. Avanade's enterprise integrated AEC solution combined with industry expertise, will help your firm optimize critical business processes to recruit the right talent, prospect and develop new business, effectively schedule and staff your projects, design and develop the optimal solution for your clients, manage projects from inception to close, provide the visibility needed to manage critical KPIs and service your customers to ensure ongoing satisfaction.

Our fully integrated AEC solution is powered by Microsoft Dynamics AX which include Avanade Assets for service industries, Avanade's domain expertise implementing and managing project centric organizations and the Avanade Delivery Model.

In a world of volatile markets, complex projects and demanding customers, Avanade Business Solutions for AEC provide the enterprise tools your firm needs to:

Manage the Entire Operation. Avanade for AEC includes fully integrated and sophisticated business and project management solutions designed to automate end-to-end business processes, from bid management to project scheduling and sourcing, to project accounting and reporting, to service warranty and management—all within a single solution.

Manage Complex Challenges. When your projects are complex and customers are demanding, Avanade gives you the visibility you need to anticipate the unexpected and the tools you need to keep everything on track. Total visibility. Total accountability. Real-time decision-making.

Grow the Business. When "good" is no longer "good enough" to win the business, you need to outshine the competition. Avanade gives you the power to build your customers' and prospects' trust and confidence so that you can help them reach their goals. Better forecasting. Better management. Better customer service.

avanade®
Results Realized

Outshine the Competition

Avanade for AEC works with you to help your employees do what they do best.

Manage complex projects effectively
Manage projects that involve multiple contracts and multiple service providers whether they last a day, months, or even span years of work.

Manage changing customer requirements
Fluidly manage project change orders or changes to contracts that are the inevitable result of changing customer needs.

Improve collaboration
Give your project management teams web-based tools to effectively collaborate on projects from anywhere, regardless of their locations.

Manage documentation
Give your project teams easy access to relevant and up-to-date project documentation.

Manage people resources effectively
Match the skills and talent of your employees with the projects requiring their special expertise.

Minimize risk
Forecast accurately to avoid costly overruns and schedule delays.

Ensure industry regulation compliance
Establish workflow and document processes that ensure and facilitate adherence to industry regulations.

Maximize cash flow
Implement measures to keep cash flowing and available for investment when it is most needed.

Consolidate islands of information
Standardize on familiar, easy to learn and easy to use Microsoft technology to control IT costs and minimize the risk of making decisions based on incomplete information.

The Avanade Delivery Model for Business Solutions

Avanade RapidResults™ provides a business process implementation methodology integrated with Microsoft Dynamics AX. It is a unique offering based on 30 years of experience and a patented framework for integrating industry insights, processes and technology to deliver high performance business solutions for an industry's enterprise.

Avanade RapidResults, optimally leveraged through a lifecycle of diagnostic and implementation planning, including post-implementation support, helps AEC firms establish a more fully integrated enterprise more quickly and more affordably than thought possible.

Our RapidResults program includes:

- **Model-based Implementation.** Model-based implementation ensures key design principles are embodied in business process management (BPM).

- **Process Templates.** Pre-built industry leading-practices and process templates are used to design, execute and manage your integrated enterprise solution.

- **Solution Accelerators.** Pre-packaged methods and tools help realize effective results with greater speed.

- **Embedded Implementation Tools.** Embedded, rather than external, project and implementation management capabilities guide the realization of requirements in the solution.

AX
Microsoft Dynamics

---

avanade®
Results Realized

©2015 Avanade Inc. All rights reserved.

About Avanade
Avanade leads in providing innovative digital services, business solutions and design-led experiences for its clients, delivered through the power of people and the Microsoft ecosystem. Our professionals combine technology, business and industry expertise to build and deploy solutions to realize results for clients and their customers. Avanade has 27,000 digitally connected people across 23 countries, bringing clients the best thinking through a collaborative culture that honors diversity and reflects the communities in which we operate. Majority owned by Accenture, Avanade was founded in 2000 by Accenture LLP and Microsoft Corporation. Learn more at www.avanade.com.

North America
Seattle
Phone +1 206 239 5600
America@avanade.com

South America
Sao Paulo
Phone +55 (11) 5188 3000
LatinAmerica@avanade.com

Africa
Pretoria
Phone +27 12 622 4400
SouthAfrica@avanade.com

Asia-Pacific
Singapore
Phone +65 6592 2133
AsiaPac@avanade.com

Europe
London
Phone +44 0 20 7025 1000
Europe@avanade.com