

## Accelerate your business with precision planning

### **Boost consistency and efficiency**

Gain clarity with a performance management framework that optimizes planning and monitoring. Provide accurate financial data quickly and partner effectively with your operational peers to make informed decisions.

### **We offer proven experience for the right results.**

- Avanade can help you successfully navigate through business cycles with a performance management framework that provides data with pinpoint accuracy, when you need it.
- The Avanade Planning Framework can help you define plans, monitor progress and make adjustments based upon actual input. You can effectively budget, plan and forecast for both the short- and long-term while continually achieving your goals.
- Our experts can help you gain the insights to maintain appropriate resource levels and know when to grow once a cycle turns positive.

### Proactively meet shifting demands

The Avanade Planning Framework enables you to develop models that can predict reliable outcomes based upon likely scenarios with varied business drivers. With our efficient and adaptable planning process, your organization can easily readjust plans when business drivers shift. For example, you can proactively respond as demand for a product increases by modeling the change and adjusting production plans to ensure that sales losses are minimized.

Our tools can help you and your peers effectively support critical business planning processes. Our framework stores data centrally and is available through a single user interface, so you can effectively overcome:

- Inconsistently defined metadata
- Disparate data silos
- Poor visibility into planning
- Lack of agility to changing conditions
- Time-consuming scenario planning, data collection and consolidation
- Limited time for analysis
- Multiple planning systems

### Deliver against broad requirements

The Avanade Planning Framework helps your organization perform critical business functions, enabling:

- Up-to-date business modeling
- Informed decision making based on relevant data
- Improved data input capture with alerts to contributors
- Automated and centralized process management
- Performance insight from consistent business calculations
- Secure access to the latest and best data, including sensitive information, through centralized data management
- On-the-fly comparative analysis with versioning to reflect changes in base assumptions of business calculations
- Currency conversion to change local currency into a reporting currency with rates based on currency assumptions

### A scalable, cost-effective solution

An international consumer goods manufacturer with headquarters in Germany has three business units with unique production cost and volume planning requirements. Their business models required different security, consolidations and calculations, yet they required data analysis across all business units. Avanade built generic components as required and extended other components to meet the business units' specific needs. Analyzing plan data across business units was achieved by consolidating the data and enabling access from the Microsoft user tool suite.



#### About Avanade

Avanade provides business technology services that connect insight, innovation and expertise in Microsoft® technologies to help customers realize results. Avanade consultants apply unsurpassed expertise in the Microsoft platform to create innovative solutions that enable large organizations across all industries to improve performance, productivity and sales.

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