

Optimize your infrastructure, lower your costs



Avanade® Technology Infrastructure™ Solutions



From Accenture and Microsoft

Business case snapshot:

Drawing upon our long-standing partnership with Microsoft, Avanade helped Arkema Inc., a global chemicals leader, deploy a cost-effective virtual infrastructure. The result—reduced servers by a factor of four, simplified operating processes and improved service quality for final users on site.



Enhance business agility with a dynamic IT environment

Reduce costs while enabling business change—that's what you need to do in today's challenging business environment. With Avanade Technology Infrastructure solutions, based on the Microsoft platform, you can gain a fast return on investment through streamlined infrastructure and operations. And our innovative tools, methodologies and accelerators can help lower your total cost of ownership while optimizing your enterprise. It's more of what your business needs to compete...and less of what it doesn't.

Manage change with a flexible infrastructure

Gartner predicts that virtualization will be "the most important technology in IT infrastructures and operations up to 2010."¹ Move toward expanded service delivery options, infrastructure management services and the ability to match demand with capacity, when and where you need it the most with Avanade.

Whether you manage your infrastructure on premise, off premise or with a blend of both, Avanade can help you define your strategy for integrating cloud computing as those offerings mature. With managed virtualization and optimization, you can rapidly provide new high-value services to business users.

The result is greater operational agility, resilience and the ability to sustain innovation through the long haul. It's the kind of flexible infrastructure that will help your company drive results in all conditions.

Take control of your resources

Rapid growth, mergers and acquisitions and the lack of a holistic IT strategy in many companies have led to an abundance of poorly utilized systems with unmanageable complexity, security concerns and rising costs. Avanade can help you quickly design, implement and manage highly efficient infrastructure systems that will help your IT team take on a greater strategic role within the enterprise.

We handle the complexity of integrating enterprise-class technologies so you can easily achieve a unified, virtualized computing environment. Powerful management tools, from the data center to desktop, maximize the benefits of virtualization.

Our experts take time up front to understand your business objectives and technical goals. We'll work with your team to design a solution road map so you can take control of all of your assets—both virtual and physical—for a centralized and streamlined operation.

A cost-effective solution

More than ever, businesses need to improve the top and bottom line. And going green is a pressing mandate as a saturated and increasingly limited energy supply leads companies and governments to enact compliance regulations. Avanade Technology Infrastructure solutions help organizations provide vital IT services with lower operating and capital costs, while also reducing the carbon footprint.

Savings are usually across the board—implementation, operations, hardware, software and power. With improved server, desktop and application flexibility and utilization, you'll experience a higher return on your valuable investments.

Not only will virtualization help you save energy and decrease required building space, up-to-date hardware and a modern platform will help promote mobility and productivity.

¹ Gartner, "Virtualization Will Drive Major Change in IT Infrastructure and Operations in the Next Three Years, According to Gartner," May 2007, <http://www.gartner.com/it/page.jsp?id=505040>

Reduce capital and operating costs

Cut your acquisition and operating costs by implementing Microsoft technology, which leads the industry in price for performance. Avanade experts quickly assess your needs and deploy cost-effective solutions, including the potential for further savings with our network of global delivery experts. Our proven track record on global projects for enterprises across all industries also assures you'll spend less time and money to achieve the results you expect.

Avanade can provide you with the implementation, training and support to help create more efficient and fully utilized technology infrastructures. Streamlined data center and desktop environments can deliver a fast return on investment—as can an outsourced IT infrastructure. With our flexible managed service models and pricing structures, you'll gain operational efficiency, predictable costs and the right solution to gain competitive advantage. For example, we anticipate up to 30% annual savings for our customers with managed infrastructure services.

Just as important, we can help make it less expensive for you to deliver the services your organization needs, at a level of quality you can rely on.

Results Realized

Avanade provides business technology services that connect insight, innovation and expertise in Microsoft technologies to help you realize results.

Focus and assets that make a real difference

Avanade is unique among leading business technology service providers in two ways: our dedication to the Microsoft platform and a proprietary set of assets—innovative tools, methodologies and accelerators that speed time to deployment and have an impact on your bottom line.

- With top-level certification on the latest Microsoft technologies, rigorous internal training, investments in R&D and the true practical experience borne of numerous customer engagements, you'll find that our people have the knowledge to unleash the potential of your infrastructure.
- Leverage our expertise in deploying more than 7.5 million Windows desktops for a streamlined, lower-cost desktop environment and greater levels of security and reliability.
- The Avanade Connected Architecture® Dynamic System Framework provides a platform for our consultants to design, build and deploy elastic data centers in a highly repeatable and predictable fashion, accelerating time to delivery and enhancing implementation quality.
- Our ACA Accelerate suite is the foundation of our application services factory and desktop offering, which enables us to quickly inventory, test and package thousands of applications—so you experience minimal business impact when optimizing and updating your desktop and server infrastructure.

Insight

- Each Avanade solution reflects the collective experience of our global network of consultants, real-world feedback from customers and collaboration with our partners—Accenture and Microsoft.
- Our unique connections to Accenture and Microsoft provide a powerful combination of business, industry and technology insights that will help you realize business success.

Innovations

- Avanade assets and re-usable delivery tools, such as Avanade Connected Architectures® and Avanade Connected Methods, help reduce risk, fast-track deployment and cut costs.
- By enabling customers to evolve and adopt new game-changing technologies—like virtualization, cloud computing and Software as a Service—our solutions optimize IT environments with a view to the future.

Expertise

- Our consultants hold one of the highest concentrations of Microsoft expertise in the world, maintaining the most Microsoft certifications per employee than anyone else in the marketplace.
- Our expertise spans the entire Microsoft platform, allowing us to deliver comprehensive solutions that benefit your IT department, business divisions and workforce.
- Our global delivery network links onshore, offshore and nearshore capabilities, providing the right skills, at the right cost, in the right location.



Avanade solutions help you improve your IT efficiency and performance while reducing costs. Our solutions extend the value of Microsoft products and are tailored to meet your specific needs.

Avanade Application Development Solutions

Leverage existing technology and progressively build capabilities to cost-effectively align with strategic needs. The key is proven .NET technology that maximizes mission-critical line-of-business and customer-facing applications for reduced costs, higher functionality, greater transparency, improved efficiency and enhanced agility.

Avanade Information Management Solutions

Transform your data into a strategic asset that can build the basis for well-informed, strategically sound business decisions. With our Information Management solutions, Avanade helps customers effectively organize content, manage their data, build business intelligence applications and implement solid information architectures.

Avanade Technology Infrastructure Solutions

Help reduce costs while enabling business change with a streamlined desktop environment and managed virtualization. Optimize operations by eliminating server sprawl, shrinking your carbon footprint and increasing return on investment.

Avanade Customer Relationship Management Solutions

Facilitate productive customer interactions and more profitable business relationships. Built on Microsoft Dynamics CRM, Avanade Enterprise Customer Relationship Management is a proven, full-featured, flexible solution that is ideal for organizations seeking a truly integrated customer management system that fits the way they do business.

Avanade Enterprise Resource Planning Solutions

Connect your partners, customers and employees to improve business processes. Built on Microsoft Dynamics AX, Avanade Enterprise Resource Planning integrates with your heterogeneous IT environment, allowing your decision makers to have a comprehensive view of your enterprise, and providing a familiar Microsoft Office interface that users can quickly adopt.

Avanade Outsourcing Solutions

Take advantage of high-quality, low-cost services that help you manage and support your organization's application environment—whether it's all or only a part of the application portfolio. Avanade provides industry-leading skills, processes, project management and software expertise for significant savings and performance benefits in the areas of application maintenance and enhancement.

Avanade Communications and Collaboration Solutions

Experience a next generation workplace where distributed employees, customers and partners can collaborate quickly and easily—all at a lower cost and with improved agility.

Contact us

To learn more about how Avanade can help you leverage your IT investment and greatly expand your technology capabilities, visit our website: www.avanade.com.



About Avanade

Avanade provides business technology services that connect insight, innovation and expertise in Microsoft® technologies to help customers realize results. Avanade consultants apply unsurpassed expertise in the Microsoft platform to create innovative solutions that enable large organizations across all industries to improve performance, productivity and sales.

©2009 Avanade Inc. All rights reserved. The Avanade name and logo are registered trademarks in the U.S. and other countries. Other brand and product names are trademarks of their respective owners.

Americas

Seattle
Phone +1 206 239 5600
Americas@avanade.com

Europe

London
Phone +44 (0) 20 7025 1000
Europe@avanade.com

Asia-Pacific

Sydney
Phone +612 9005 5900
AsiaPac@avanade.com