

Move to the cloud



Cloud productivity for email and collaboration

Accelerate performance with Microsoft® Office 365, cloud versions of the most trusted Microsoft communications and collaboration products. Avanade's industry-leading experience with implementing Office 365 will help you quickly gain the benefits of these new technologies.

Microsoft Office 365

- **Reduce costs.** Adopting Microsoft Office 365, the latest version of Business Productivity Online Suite (BPOS), can lower your costs for email and collaboration services. Improve quality of service and security, while decreasing capital requirements. Reduce software license costs and total cost of ownership.
- **Achieve greater agility.** Accelerate email and collaboration services deployment for rapid savings. Foster innovation, improve agility and stay competitive with rapid time to market. For example, deploying Microsoft SharePoint® Online in the cloud takes only about an hour, compared to weeks or months on-premise.
- **Drive future productivity.** Organizations can focus on value added activities rather than operational activities. Streamline systems with a rich collaborative environment and remove dated applications. Reduce patching, security and upgrade costs.
- **Optimize service.** Microsoft is the only software provider giving customers choice—hosted in the cloud, owned and managed on-premise or even an optimized hybrid of the two.

Ensure smooth implementation

If you wish to migrate from on-premise solutions to Microsoft Office 365, Avanade offers comprehensive Transition Services and Operational Services. Our combination of services includes mailbox and application migration and service management.

We gain a thorough understanding of your present and future organizational needs to help you make informed decisions in choosing the most appropriate communications and collaboration capabilities for your business.

Office 365 includes:

- Microsoft® Office Professional Plus
- Microsoft® Exchange Online
- Microsoft® SharePoint Online
- Microsoft® Lync™ Online

“Avanade, one of our leading enterprise partners, is helping our customers successfully shape the journey to Microsoft Office 365, driving real business value and proven cost savings. Avanade brings deep understanding of the challenges and opportunities facing enterprises who wish to benefit from the cloud.”

—Geoff Nyheim, Vice President, Business Online Services Worldwide Sales and Partners, Microsoft Corporation

Reduce migration cost and time

Avanade has an industry-leading price for migrations, and our assets reduce deployment times by 30% over customer-led migrations. We have delivered more Office 365 seats than anyone else but Microsoft, and are engaged in delivering ten Office 365 projects—more than any other partner.

We stand ready to ensure migration success. Avanade technicians and consultants have:

- Developed assets to support smooth implementations.
- Tested all the major migration tools for both Exchange Online and SharePoint Online.
- Completed more than 20 million platform-to-platform and/or version-to-version mailbox migrations.

Swift cost reduction, digital collaboration

Aviva—the fifth largest insurance group worldwide—grew to 57,000 employees and needed to harness the power of its 27 business units to improve efficiency and create a cohesive brand.

Avanade rolled out the first major European implementation in the Microsoft Office 365 family to a global audience within 150 days.

Aviva now manages costs on a per-user, per-month basis and is seeing reduced costs on collaborative projects through increased digital collaboration.



About Avanade

Avanade provides business technology services that connect insight, innovation and expertise in Microsoft technologies to help customers realize results. Avanade's services and solutions help improve performance, productivity and sales for organizations in all industries. Additional information can be found at www.avanade.com.

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Americas

Seattle
Phone +1 206 239 5600
America@avanade.com

São Paulo
Phone +55 (11) 5188 3000
LatinAmerica@avanade.com

Asia-Pacific

Singapore
Phone +65 6394 7888
AsiaPac@avanade.com

Europe

London
Phone +44 0 20 7025 1000
Europe@avanade.com