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AVANADE STREAMLINES IMPLEMENTATION OF MICROSOFT ERP SOLUTION

Recently developed Fast Implementation Track (FIT) concept implements Microsoft Dynamics™ AX within one hundred days

BRUSSELS — 2 March 2010 — Avanade®, the business technology services provider, has launched its Fast Implementation Track (FIT) concept for Microsoft Dynamics AX. This new method will help Avanade clients to implement enterprise resource planning (ERP) solutions in a quicker and more advantageous way. FIT is based on a preconfigured Microsoft Dynamics AX environment that maximizes the use of standard functionality and embedded industry best practices. The FIT concept is aimed primarily at SMEs, which will see both their implementation budgets and their total cost of ownership (TCO) reduced as the process of managing the ERP solution is streamlined.

The key benefits of a Microsoft Dynamics AX FIT implementation are:

- Lower implementation costs;
- Fast and structured implementation of Microsoft Dynamics AX;
- Lower TCO; ERP solution can be easily managed thanks to optimised usage of standard Microsoft Dynamics AX functionality;
- Industry-specific best practices embedded in the system to support the most important operational processes;
- Simplified entry and upload of data into the system thanks to clear and meaningful user documentation and templates.

The FIT concept has been developed by Avanade consultants and comprises a specific implementation methodology, a preconfigured Microsoft Dynamics AX environment, manuals, industry-specific process documentation and Excel® templates for data migration. This Microsoft Dynamics AX environment is fully functional and able to execute the FIT processes supported by an optimised usage of standard functionality and embedded industry best practices. The rationale behind this new approach is to make optimum use of these preconfigured FIT functionalities.#

Arno Visser, Vice President of Avanade EBS Belgium, explains:

"Our FIT approach accelerates the implementation of Microsoft Dynamics AX, enabling our clients to get their ERP application up and running much more quickly. This allows our clients to reap the benefits of the implementation right away and they can also start learning how to use their ERP solution right from the start. The complete system is then optimised at a later stage, ensuring that we don't make adjustments to the ERP system during the initial phase that are later found to be unnecessary". Visser goes on to add: "Our FIT approach is currently available to wholesale companies, project-driven organisations and service companies, or combinations thereof".

"A structured knowledge transfer makes the ERP system easy to operate for the client. As a part of this process we combine key user knowledge with our own expertise related to Microsoft Dynamics AX and the industry at stake. This results in an optimised workflow and better cost control," continuous Visser.

About Avanade

Avanade provides business technology services that combine insight, innovation and expertise in relation to Microsoft technologies. Working in this way, the organisation is able to help clients achieve the results they need. Avanade's services and solutions enhance performance, productivity and sales for companies in a diverse range of markets, with Microsoft expertise provided by a global network of consultants. Furthermore, Avanade has the perfect mix of onshore, offshore and nearshore skills, allowing it to deliver the right results in a quicker timeframe, at a lower cost and with less risk. Avanade was established in 2000 by Accenture and Microsoft Corporation. Accenture is the majority owner of Avanade. Avanade employs some 9100 professional staff in more than 20 countries worldwide. For further information, please visit: www.avanade.com/be

About Avanade EBS

Avanade Enterprise Business Solution (EBS), part of Avanade, provides business technology services that combine insight, innovation and expertise in relation to Microsoft technologies. Avanade EBS specialises in the implementation of Microsoft Dynamics AX ERP applications for innovative and dynamic companies. Working on the basis of a long-term vision, Avanade EBS provides a whole host of services to guarantee the continuity, support and maintenance of the systems and infrastructure in place.

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