

News Release

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AVANADE UNVEILS HEALTHCARE INNOVATION PROJECT AS WINNER OF WINDOWS AZURE™ CLOUD COMPETITION

h.e.t software wins national competition and scoops a support package worth over £80K

LONDON – 06 December 2010 - London – UK-based [h.e.t software](#) is celebrating today after being announced the winner of the national Windows Azure competition from [Avanade®](#), the business technology services provider. h.e.t software's cloud dream will soon be made a reality, with over £80,000 worth of consultancy and hosting from Avanade and Microsoft®.

[The Avanade Cloud Advantage Lab](#) competition, collected entries from private organisations across the UK. Applicants submitted business cases and proposals for cloud-based software applications, which were judged on originality and business growth potential. The winner, h.e.t software, develops IT solutions specifically for the social healthcare market including domiciliary homecare, residential and nursing care providers.

Noted for its forward-thinking outlook, strong ethical philosophy and potential to use the cloud to truly expand its offerings, the independent software vendor's business plan was selected as the most innovative cloud-based application idea. h.e.t software has experienced year-on-year organic growth from sales of software designed for homecare providers and is a major player in healthcare market sector in the UK and Australia. It is renowned for its user-focused software, designed to improve business processes.

The product recognised in the winning entry, CareOnline, allows service users or their family to see online information about the care they receive and in particular to evaluate the outcomes of the care so that management and the local authority commissioner of care can monitor and adjust their service to keep standards to a consistently high level. Avanade will be working through its Cloud Lab in conjunction with the team at h.e.t software to help them achieve the kind of increased flexibility and ROI the platform can offer.

"The judging panel were looking for a business that had an innovative and exciting cloud vision," commented Nic Merriman, director and cloud lead at Avanade and a member of the judging panel. "h.e.t software was one of the three finalists invited to our 'Dragon's Den' scenario and really impressed the judges, not only with their clear application strategy, but also with their creative use of Windows Azure. The cloud platform will allow h.e.t software to take CareOnline beyond the current on-premise delivery. Not only does that make management easier for the end-user, but also it will open up a whole wealth of opportunity to markets abroad, as they take services to the next level of care."

"Needless to say, we are delighted to have won the Avanade competition," commented John Mayhew, executive chairman at h.e.t software. "This is the springboard we need, to project us into new markets; we predict the cloud offering to be of general appeal for care providers around the globe. We have invested a lot of time and resource into developing our management tools and the ability to migrate our service user satisfaction software to the cloud, is the missing part of the puzzle. Healthcare organisations simply want software that works without the management headache. Being able to offer CareOnline as a scalable service will really help care providers guarantee their service users with the best care they deserve and allow their feedback to be used as a way to further improve their standards."

NOTES TO EDITORS

About h.e.t software

h.e.t software develops solutions specifically for the social healthcare sector. The company was founded in 1993 and has experienced year on year organic growth from sales of software designed for organisations involved in domiciliary care, residential and nursing home care and supporting people. Today h.e.t software is a major player in the social healthcare sector with a track record of developing innovative user focused software designed to improve business processes. Since 2005 h.e.t software has been successfully operating in Australia and the Far East and has a technical support centre in Penang, Malaysia with a team of six support specialists. The business now employs a team of 50 people on three continents and is keen to grow and expand its area of operation in the future.

About Avanade

Avanade provides business technology services that connect insight, innovation and expertise in Microsoft technologies to help customers realize results. Avanade's services and solutions help improve performance, productivity and sales for organizations in all industries. The company applies Microsoft expertise from its global network of consultants, drawing on the right mix of onshore, offshore and nearshore skills, which together are designed to help deliver results faster, at lower cost and with less risk. Avanade, which is majority owned by Accenture, was founded in 2000 by Accenture and Microsoft Corporation and serves customers in more than 24 countries worldwide with more than 11,000 professionals. Additional information can be found at www.avanade.com.

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