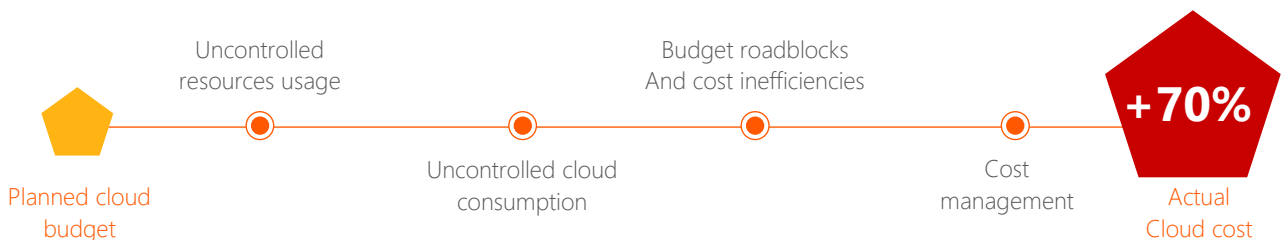


# Rethink cloud optimization



You've made it to the cloud, but have you unlocked its value?

Avanade will help you to securely unlock the value of the Microsoft cloud, to increase business agility and be better prepared for disruption. In a digital world we enable clients to extract maximum value from their cloud platforms and take control of expenditure.



*45% of organizations that perform a lift-and-shift to cloud IaaS without optimization will overspend by 70% during the first 18 months.*

- Gartner, 2019

## Expertise and assets

You can address cloud spend by leveraging our comprehensive range of FinOps services:

- **Assessment and roadmap** prioritize opportunities for the greatest optimization
- **Proven approach** from context acquisition to governance starting with quick activation
- **Evergreen innovation** continues to unlock Azure's advanced features and services
- **Avanade innovation** to prepare your FinOps center to leverage AI for advanced optimization
- **Dashboard** enables you to fast track your FinOps implementation

## Agile approach

With our **modular approach** to Cloud Cost Management, you dictate the pace and we deliver according to your needs and top priorities

### Immediate Benefits

Avanade's approach delivers rapid results within weeks, while avoiding large capital and people investments.

With no need for expensive products we can optimize your costs by

**30% - 70%**

# 3 levers for cost optimization in azure



## Visibility and control

Optimize flexibility vs committed spend



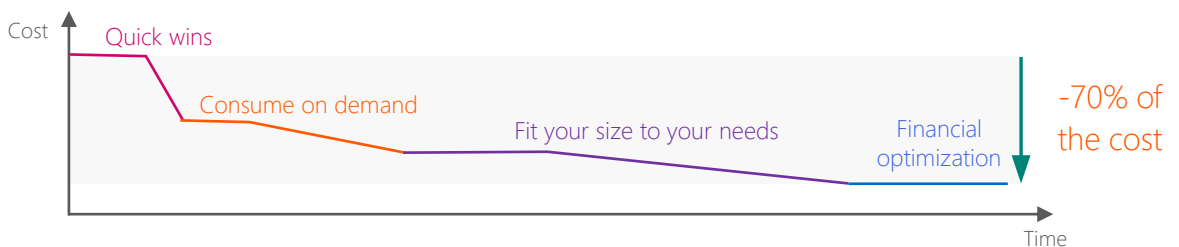
A clear Power BI dashboard will help your organization

- Understand what you are paying for
- Keep cloud costs under control
- React immediately to misuse of resources
- Optimize flexibility vs committed spend



## Resources optimization

Clean up your cloud environment and size it based on your real needs with our proven best practice approach, combined with the utilisation analytics you need.



## Governance

Embed FinOps in your operations. Request full cost management "As a Service" if required.



Give responsibilities



Set decommissioning dates



Set budget consumption alerts



Automate

## Our track record



**83 %**  
Azure cost reduction



**50 %**  
Azure cost reduction

### Avanade is the largest Microsoft-only system integrator in the world

As the world's most trusted Microsoft partner, we have the tools, capabilities and processes to optimize your performance in the cloud.

Our Azure expertise is unsurpassed. We know the platform better than anybody, because we help to shape the development of Microsoft's products, updates and enhancements.

### Accolades

- Microsoft SI Azure Alliance Partner of the Year 2018
- Microsoft Alliance SI Partner of the Year for 11 years running
- Microsoft-certified Managed Service Provider for Azure

### Expertise

- 25,000+ Microsoft certifications
- 6000 Azure certifications
- 80 locations across 24 countries

