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axesor

Axesor moves into the cloud to enable flexibility and growth

Avanade brings endless possibilities to the company's market expansion

CASE STUDY
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As Axesor began expanding the delivery of its products and services into new markets, it became necessary to transform its data management process. With Avanade's guidance, the company modernized its platform and infrastructure from a traditional on-premise data center to the cloud, to maximize business value.

Business situation

Axesor is the leading credit risk management company in Spain, operating in both Europe and Latin America. Since 2012, it has also been registered as a rating agency in Europe. With over two decades' experience and 20 million euros invested in innovation over the past three years, its expertise in credit risk management is clear. A highly qualified team of over 300 employees serve more than 2,000 clients.

Axesor's main goal is to provide its clients with solutions that optimize their credit risk management to:
• Reduce their collections and non-payments period
• Increase management efficiency
• Maximize sales results

The value of Axesor lies in its data. Previously, the company managed and stored this data in Granada, and relied on manual systems to transfer information to its global offices. This proved to be inefficient and time consuming. Given that time-to-market is key to Axesor's business, it needed to guarantee that it could reach new markets – with readily available products and services – faster than the competition.

The company wanted an analysis of what its business could achieve in the cloud in terms of speed and greater insights. Its goal was to replicate and automate its current experiences globally, but it first needed a solution that was more efficient in collecting, analyzing and transferring knowledge and could guarantee standardization of services.

Axesor chose Avanade as its partner due to our knowledge of the full Microsoft technology stack, our focus on data quality and our bold, unique approach to standardizing services in the cloud. We were the only company to offer an agile solution that could reliably respond to the company's needs as it expanded.

Solution

Avanade moved Axesor's IT systems to the Microsoft Azure cloud platform – a technologically advanced architecture that takes full advantage of the PaaS, Saas and continuous integration capabilities of Azure. As opposed to a pure "lift and shift" migration, this solution allows Axesor to capitalize on the benefits of the cloud. Combined with greater analytics capabilities, the solution provides valuable insight into the company's data sources and automates the data management process so that it can easily publish and deploy in new environments. Instead of having to build competences separately, the company can collect and manage data faster to make the most of its services.

Microsoft Azure was the only solution that could handle all of Axesor's requirements for service standardization and market expansion, which included increased productivity, expanded offerings and better customer experiences. Avanade also used:
• Visual Studio to implement infrastructure-as-a-code, enabling provision testing and pre-production environments.
• Analytics and Cortana within Azure to improve data management.
• Avanade Managed Services to ensure reliable system operations on the company's underlying applications platform.

Azure uses all of the PaaS competences to allow Axesor to consolidate its data, build new systems and gain access to more high-quality data faster than the competition. It can automatically replicate work from one region to the other, while providing the flexibility to customize solutions for individual clients. This boosts clients' confidence in Axesor's business services. PaaS also offers enhanced features, performance, portability of code and data, agility and security. Essentially, it provides the most innovative way for Axesor to understand its data, which is crucial to a company that relies on data to provide the most comprehensive, up-to-date information and risk analysis.

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Results

This solution represents a case where the most traditional information management operation became the most advanced use of a cloud environment. Axesor has achieved greater speed, capabilities and scalability at a reduced cost. For example, they have gone from moving one million operations per kernel in 24 hours to moving 26 million operations per kernel in same 24 hours timeframe. In addition:

- Infrastructure-as-a-code allows Axesor to quickly do provision testing and pre-production environments using Visual Studio. Because the documents are in their own code, it is quick and easy to duplicate their environments (i.e., replicate experiences). The company can deploy within minutes in multiple Azure regions, regardless of whether it's a lab or a production environment.
- The solution is cost efficient, because it eliminates redundant work, which then reduces IT costs.
- Enriched information is now available and easily accessible, so that expansion is more informed. Also, this increased knowledge can be consolidated to provide clients with more unique responses.

The cloud solution serves as the basis for Axesor's broader digital business transformation. The company wants the latest, most innovative ways to understand the value of its data, so it can serve clients in more customized ways. The cloud is just the beginning. Axesor will use new technologies and services to go into more depth with predictions, to get more information faster and to discover ways to use more cloud-based services instead of building each solution separately. Its solid strategic roadmap will change how it does business, so that it remains at the forefront of the industry.

About Axesor

Axesor is the leading credit risk management company in Spain, operating in both Europe and Latin America.

For more information, visit www.axesor.com.

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About Avanade

Avanade is the leading provider of innovative digital and cloud-enabling services, business solutions and design-led experiences, delivered through the power of people and the Microsoft ecosystem. Majority owned by Accenture, Avanade was founded in 2000 by Accenture LLP and Microsoft Corporation and has 30,000 professionals in 24 countries. Visit us at www.avanade.com

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