News Release

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AVANADE ADDS TO CLOUD MANAGED SERVICES;
ACQUIRES OPSTERA SOFTWARE

SEATTLE – Feb. 07, 2013 – Avanade, a global business technology solutions and managed services provider, today announced it has acquired Opstera's public cloud management software. The technology provides application monitoring and management of Windows Azure applications. Additionally, Opstera co-founders, Paddy Srinivasan and Ranjith Ramakrishnan, join Avanade to further the execution of its managed cloud services strategy.

Opstera's software adds to Avanade's portfolio of cloud managed services and complements its recent acquisition of Azaleos, which was a leader in Communications and Collaboration managed services. As Avanade blends Opstera technology into its existing portfolio of cloud managed services, customers will benefit from a comprehensive choice of private, public and hybrid cloud innovation.

Burley Kawasaki, Avanade vice president of software and cloud services, said, "Public and private cloud services are enabling enterprises to improve agility and respond quicker to market demands at predictable costs. Avanade continues to invest in innovative technology like Opstera's software that allows us to help customers manage increasingly complex cloud environments. We are thrilled to have Paddy and Ranjith join Avanade to help us advance our cloud services offerings and capabilities."

Paddy Srinivasan, Opstera co-founder, said, "Operations management of Software-as-a-Service and other cloud applications is becoming critical with the proliferation of cloud platforms. We have invested several years in developing a unique, proprietary technology that helps companies efficiently monitor and manage their applications running on public cloud platforms. Ranjith and I are excited that our software has a new home with Avanade – the global leader in Microsoft services."

"Windows Azure is a global cloud platform that lets customers build on its scalability and security" said Karri Alexion-Tiernan, director, Windows Azure product marketing, Microsoft. "With Opstera's software, Avanade will be able to help companies dynamically scale, optimize capacity and manage cloud environments."

About Avanade
Avanade provides business technology solutions and managed services that connect insight, innovation and expertise in Microsoft® technologies to help customers realize results. Our people have helped thousands of organizations in all industries improve business agility, employee productivity, and customer loyalty. Avanade combines the collective business, technical and industry expertise of its worldwide network of experts with the rigor of an industrialized delivery model to provide high quality solutions using proven and emerging technologies with flexible deployment models–on premises, cloud-based or outsourced. Avanade, which is majority owned by Accenture, was founded in 2000 by Accenture LLP and Microsoft Corporation and has 17,000 professionals in more than 20 countries. Additional information can be found at www.avanade.com.

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