#### **MEDIA RELEASE**

# Avanade Expands its Avanade X Business into Australia and Europe

Microsoft's Partner of the Year for Customer Experience is expanding its Avanade X team to empower organisations in building differentiated and scalable customer and employee experiences for a cloud and AI-first world.

**Australia, 19 March 2024** – <u>Avanade</u>, the leading Microsoft solutions provider, is bringing its digital consultancy and design capabilities to Australia and Europe with the expansion of its Avanade X business. Originally launched in North America in 2023, the global expansion adds more than 2,800 Microsoft-dedicated digital and design professionals across a total of 14 countries – making Avanade X the leading digital creative consultancy that specialises in Microsoft.

Maintaining relevant and meaningful relationships with customers and employees has never been more challenging for businesses than over the past four years as peoples' needs have evolved faster than businesses can adapt. The acceleration of cloud and AI has created an important inflection point – offering organisations new pathways to redefine customer and employee interactions, enabling new products and experiences, and delivering on brand promises to accelerate growth.

Avanade X's expansion into Australia, United Kingdom, Ireland, France, Belgium, Netherlands, Austria, Switzerland, Germany, Italy and Poland will enable more businesses around the world to access Avanade's deep skills, experience and industry expertise to differentiate themselves in their markets. Avanade X will work alongside Avanade's Advisory and Technology business groups to create unique, enriching experiences using Microsoft Technology.

"We are dedicated to igniting a passion for brands. Personalised experiences have never been more important and businesses that prioritise them while also harnessing the power of AI will emerge as leaders in the next decade," declared **Jason Hunt, Global Lead for Avanade X**. "As customer and employee expectations reach new heights and the pace of change accelerates, brands frequently overpromise and underdeliver. Avanade X stands as the bridge, creating digital products and experiences that seamlessly integrate with the rhythms of modern life and work."

"It's an exciting time for Australian businesses as they look to accelerate their Al adoption journey," says **Joan O'Reilly, Regional Avanade X Lead, Avanade Australia**. "As Australian business leaders prepare for an innovative and pragmatic future with Al, it's important to have the right mix of expertise that can fulfil not only current business needs but also empower future experiences. The Avanade X team look forward to working closely with local businesses on this transformative journey to create relevant and enduring experiences for their employees and customers."

Recognised as the <u>2023 Microsoft Partner of the Year for Customer Experience</u>, Avanade X is organised around three primary dimensions of experience-enabled growth – Customer Experience, Workplace Experience, and Digital Products & Services. The creative team at Avanade X seamlessly integrates across all three dimensions, ensuring a holistic approach that maximises for human and business impact.

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#### **About Avanade**

Avanade is the leading global provider of digital, cloud, Al and advisory services, industry solutions, and designled experiences across the Microsoft ecosystem.

Together with Accenture, we have been recognised as Microsoft's Global SI Partner of the Year more than any other company. With the most Microsoft Most Valued Professionals, certifications (60,000+) and 18 (out of 18) Gold-level Microsoft competencies, we are uniquely positioned to help businesses grow and solve their toughest challenges.

Avanade is a responsible business committed to building a sustainable world through the power of people and Microsoft. We hold ourselves accountable to environmental, social and governance targets, ensuring our business is sustainable for the long term. Every day, our 60,000 professionals in 26 countries harness the power of their diverse backgrounds to make a genuine human impact for our clients, their employees and their customers. Learn more at <a href="https://www.avanade.com">www.avanade.com</a> and follow us on <a href="https://www.avanade.com">LinkedIn</a>.

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