

Communiqué de presse

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Avanade acquiert Azeo, un des leaders de l'écosystème Microsoft et de l'IoT en France

Ce rapprochement permet de combiner l'expertise des deux entreprises en matière de solutions métier autour des technologies Microsoft et ouvre la voie à l'expansion d'Avanade dans la région Nouvelle-Aquitaine.

Paris, 14 octobre 2020 - Avanade, premier intégrateur mondial de solutions Microsoft, annonce aujourd'hui avoir finalisé l'acquisition d'Azeo, un des acteurs majeurs de l'écosystème Microsoft et de l'intégration IoT (Internet des Objets) en France.

Forte de cette acquisition, Avanade France compte désormais plus de 1 000 employé(e)s spécialisé(e)s sur les offres d'applications et d'infrastructures cloud, de Modern Workplace, d'analytique, d'Intelligence Artificielle et d'IoT. Ce rapprochement renforce la position stratégique d'Avanade en France. La présence significative d'Azeo à Bordeaux permet à Avanade de s'ancrer dans une région clé de la communauté technologique française.

« La capacité des organisations à prospérer dans cet environnement particulièrement difficile dépendra des décisions qu'elles prennent aujourd'hui. Avec les équipes combinées Avanade-Azeo, nous renforçons nos expertises et nous assurons de rester un partenaire de choix pour guider les entreprises dans leur transformation digitale », a déclaré Emmanuelle Berthier, directrice générale France d'Avanade.

« Nous sommes extrêmement fiers de l'entreprise que nous avons bâtie ensemble et de la qualité des services que nous fournissons à nos clients. Aujourd'hui marque un nouveau chapitre. Le rapprochement propose à nos clients une gamme plus large de services, de solutions et de compétences techniques. Nos clients peuvent bénéficier des perspectives de développement et de l'expertise d'Avanade à l'échelle mondiale », a indiqué Emmanuel Gauthier, président d'Azeo.

« Nous avons trouvé en Avanade un partenaire qui s'engage profondément à délivrer de l'excellence à ses clients et à développer ses employé(e)s tout au long de leur carrière. De manière générale, Avanade possède les atouts qu'Azeo recherche pour passer à l'étape suivante de son évolution », a déclaré Franck Joudiou, directeur général d'Azeo.

Avanade avait annoncé son intention d'acquérir Azeo en septembre 2020. Les détails financiers de l'opération ne sont pas divulgués.

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À propos d'Avanade

Avanade est le premier intégrateur mondial de solutions digitales innovantes fondées sur l'écosystème Microsoft. Les équipes d'Avanade accompagnent les clients dans leur transformation en combinant expertise métier et technologique pour impacter positivement l'expérience utilisateur. Avanade, acteur stratégique de l'Accenture Microsoft Business Group, aide les entreprises à fidéliser leurs clients, à dynamiser leurs employés et à transformer leur processus. Forte de 39 000 professionnels dans 25 pays, Avanade travaille pour des entreprises de tous secteurs d'activité, en favorisant une culture collaborative respectant la diversité. Détenue majoritairement par Accenture, Avanade a été fondée en 2000 par Accenture LLP et Microsoft Corporation. Pour en savoir plus : www.avanade.com/fr-fr.

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Forward-Looking Statements

Except for the historical information and discussions contained herein, statements in this news release may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Words such as "may," "will," "should," "likely," "anticipates," "expects," "intends," "plans," "projects," "believes," "estimates," "positioned," "outlook" and similar expressions are used to identify these forward-looking statements. These statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those expressed or implied. Many of the following risks, uncertainties and other factors identified below are, and will be, amplified by the coronavirus (COVID-19) pandemic. These risks include, without limitation, risks that: Avanade and Azeo will not be able to close the transaction in the time period anticipated, or at all, which is dependent on the parties' ability to satisfy certain closing conditions; the transaction might not achieve the anticipated benefits for Avanade; Avanade's results of operations have been significantly adversely affected and could in the future be materially adversely impacted by the COVID-19 pandemic; Avanade's results of operations could be adversely affected by volatile, negative or uncertain economic and political conditions and the effects of these conditions on the company's clients' businesses and levels of business activity; Avanade's business depends on generating and maintaining ongoing, profitable client demand for the company's services and solutions including through the adaptation and expansion of its services and solutions in response to ongoing changes in technology and offerings, and a significant reduction in such demand or an inability to respond to the evolving technological environment could materially affect the company's results of operations; if Avanade is unable to keep its supply of skills and resources in balance with client demand around the world and attract and retain professionals with strong leadership skills, the company's business, the utilization rate of the company's professionals and the company's results of operations may be materially adversely affected; Avanade could face legal, reputational and financial risks if the company fails to protect client and/or company data from security breaches or cyberattacks; the markets in which Avanade operates are highly competitive, and Avanade might not be able to compete effectively; changes in Avanade's level of taxes, as well as audits, investigations and tax proceedings, or changes in tax laws or in their interpretation or enforcement, could have a material adverse effect on the company's effective tax rate, results of operations, cash flows and financial condition; Avanade's profitability could materially suffer if the company is unable to obtain favorable pricing for its services and solutions, if the company is unable to remain competitive, if its cost-management strategies are unsuccessful or if it experiences delivery inefficiencies; Avanade's results of operations could be materially adversely affected by fluctuations in foreign currency exchange rates; as a result of Avanade's geographically diverse operations and its growth strategy to continue to expand in its key markets around the world, the company is more susceptible to certain risks; Avanade's business could be materially adversely affected if the company incurs legal liability; Accenture's ability to attract and retain business and employees may depend on its reputation in the marketplace; if Accenture does not successfully manage and develop its relationships with key alliance partners or fails to anticipate and establish new alliances in new technologies, the company's results of operations could be adversely affected; Accenture might not be successful at acquiring, investing in or integrating businesses, entering into joint ventures or divesting businesses; and if Avanade is unable to protect or enforce its intellectual property rights or if Avanade's services or solutions infringe upon the intellectual property rights of others or the company loses its ability to utilize the intellectual property of others, its business could be adversely affected. Statements in this news release speak only as of the date they were made, and Avanade undertakes no duty to update any forward-looking statements made in this news release or to conform such statements to actual results or changes in Avanade's expectations.

