News Release

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AVANADE ANNOUNCES NEW MICROSOFT AZURE STACK SOLUTION

SEATTLE, June 6, 2017 - <u>Avanade</u> is excited to reveal the upcoming availability of a complete Microsoft Azure Stack solution from a single provider. This fully managed solution will offer an Azure-consistent experience at a competitive price point, available in a consumption-based or pre-purchased pricing model. This will allow companies to benefit from the Microsoft Cloud in the environment and combination of deployment models best suited to their needs. To meet unique industry and flexibility needs, Avanade can deliver Azure Stack on-premises at the client site, at remote locations or hosted in Avanade's datacenters. Beginning in the second half of calendar-year 2017, it will also be offered through Accenture's Cloud Platform (ACP).

Azure Stack, an extension of Azure to on-premises environments, enables a true hybrid IT cloud model. The complete set of Azure hybrid capabilities includes uniformity across identity, security & management, data, and application platforms. Examples of real-world use cases for Azure Stack include:

- <u>Edge and disconnected solutions</u> where customers can address latency and connectivity requirements by processing data locally in Azure Stack and then aggregating in Azure for further analytics, with common application logic across both.
- Modern applications across cloud and on-premises where customers can apply the same Azure
 web & mobile app services, containers, serverless, and microservice architectures to update
 legacy applications with Azure Stack, using a consistent DevOps process across on-premises and
 cloud.
- <u>Cloud applications that meet every regulation</u> where customers can develop and deploy applications in Azure, with full flexibility to deploy on-premises with Azure Stack to meet regulatory and policies requirements, with no code changes needed.

Avanade and Accenture possess the deep operational knowledge and experience with Microsoft Azure and Azure Stack to provide organizations with a trusted partner for all of their Azure needs.

"Avanade is excited to help enterprises speed their journey to the cloud with a flexible, fully managed Azure-consistent solution where and when they need it. Organizations will be able to experience the benefits of the Microsoft cloud with the agility and control they need," said Rich Stern, Executive, Global Market Units and Cloud, Avanade.

Mike Neil, Corporate Vice President, Azure Infrastructure Management, Microsoft Corporation added, "Avanade is a valued Azure Stack partner, giving our clients the benefits of Azure in hybrid environments while providing valuable input and expertise to help improve the platform. We look forward to delivering on the promise of hybrid cloud together."

Avanade and Accenture have recently been recognized as Microsoft Azure Alliance Partner of the Year.

About Avanade

Avanade is the leading provider of innovative digital and cloud services, business solutions and design-led experiences delivered through the power of people and the Microsoft ecosystem. Our professionals bring bold, fresh thinking combined with technology, business and industry expertise to help fuel transformation and growth for our clients and their customers. Avanade has 30,000 digitally connected people across 24 countries, bringing clients the best thinking through a collaborative culture that honors diversity and reflects the communities in which we operate. Majority owned by Accenture, Avanade was founded in 2000 by Accenture LLP and Microsoft Corporation. Learn more at www.avanade.com.