



NEWS RELEASE

MEDIA CONTACTS

Avanade

Margriet Platteau

+32 (0)9 298 21 93

margriet.platteau@avanade.com

QINETIQ CHOOSES AVANADE FOR MICROSOFT DYNAMICS AX IMPLEMENTATION IN BELGIUM

MERELBEKE – November 29, 2016 – Avanade, the leading global provider of innovative digital services, business solutions and design-led experiences, has confirmed that QinetiQ has chosen to work with Avanade to implement a Microsoft Dynamics AX solution for QinetiQ Space Belgium, the pioneering supplier of space exploration systems.

The organization was previously using a software package developed in-house to support its business processes. Avanade and QinetiQ Space Belgium are now working together to chart the various processes and map the existing solution against Dynamics AX with implementation anticipated to take place prior to the end of the 2016 calendar year.

"Our existing software no longer met our needs. That's why we were faced with the challenge of finding a solution that could handle the full cycle of a project as well as being suited to our engineer-to-order processes, including development, purchasing, logistics, production and invoicing. Avanade provided a conference room pilot that satisfactorily demonstrated that Dynamics AX would be able to meet our requirements and match our way of working," explains Erik Masure, Managing Director at QinetiQ Space Belgium.

"We needed to understand QinetiQ Space Belgium's engineer-to-order processes. Additionally, we learned about their needs for extensive integration with Microsoft Office, as well as a range of their CAD/CAM and engineering applications. With our conference room pilot, we were able to demonstrate our response to multiple challenges," says Jan Peeters, Country Manager for Avanade Belgium. Jan explains that "Avanade's ERP solutions are based on the powerful Microsoft Dynamics AX platform. This service is able to support the unique requirements of organizations, and can be tailored to an ever-changing business environment."

About Avanade

Avanade Belgium provides sector-specific solutions for the retail and service industries, and was appointed by Microsoft as a Microsoft Dynamics Services Industries Partner in 2016. Avanade leads in providing innovative digital services, business solutions and design-led experiences for its clients, delivered through the power of people and the Microsoft ecosystem. Our professionals combine technology, business and industry expertise to build and deploy solutions to realize results for clients and their customers. Avanade has 28,000 digitally connected people across 23 countries, bringing clients the

best thinking through a collaborative culture that honours diversity and reflects the communities in which we operate. Majority owned by Accenture, Avanade was founded in 2000 by Accenture LLP and Microsoft Corporation. Learn more at www.avanade.be.

Avanade and the Avanade logo are registered trademarks or trademarks of Avanade Inc. Other product, service, or company names mentioned herein are the trademarks or registered trademarks of their respective owners.

About QinetiQ Space

The space exploration company QinetiQ Space builds small satellites, satellite parts and scientific instruments for space exploration. The company was founded in Kruibeke in 1969, under the name Verhaert. Initially the company developed industrial products, but work on space exploration projects started in 1983. The Belgian company became the main supplier of small satellites to ESA, the European Space Agency. QinetiQ Space employs 126 people, achieved a turnover of EUR 20.9 million (2014–2015 financial year) and became part of the British QinetiQ Group in 2005. Additional information can be found at www.qinetiq.com.