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Resco and Avanade announce global partnership

Relationship will build on success with clients like ABB Turbocharging to track service processes with speed, accuracy and quality data

Bratislava, Slovakia & Seattle, WA – October 30 2020 – Resco, the leading provider of cross-platform enterprise mobile solutions, and Avanade, the leading digital innovator on the Microsoft ecosystem, have announced their global partnership to help clients speed up and scale the development of new, innovative mobile solutions. Together, the companies will focus on helping organizations tackle complex sales and service challenges, including real-time monitoring of, and remote access for, field service operations, at a time when resilience and agility are priorities for business leaders.

The companies have worked closely for years but extended their relationship in 2019, when Avanade sponsored and presented at Resco's annual client event, <u>resco.next</u>. Formalizing their partnership will further enable Avanade to leverage Resco's mobile, cross-platform software within its client solutions. Resco in turn will benefit from Avanade's global scale across 80 locations in 25 countries.

Avanade has already successfully implemented Resco mobile solutions for several of its clients, including ABB Turbocharging – a technology and market leader in the manufacture and maintenance of turbochargers. Using Resco's new mobile field service enabled ABB technicians to gather data faster, easier and gave them increased functionality. By providing a seamless user experience both on- and off-line, the Resco mobile app for ABB has improved data quality, streamlined operations and eliminated many of its paper-based processes. As a result, service engineers are saving valuable time and improving customer satisfaction.

"We have built a close relationship with Resco, leveraging its market-leading mobile capabilities to benefit our clients and positively shape experiences for both their employees and end customers alike. We are very excited about expanding our relationship, combining our capabilities to build industry-leading solutions and help our clients accelerate their digital transformation journeys," said Vishal Sarkar, Global Lead, Digital Sales & Service, Avanade.

"We are looking forward to providing Avanade with our comprehensive solutions that can make a real difference in companies' bottom line and, most importantly, in people's lives. We're also excited to tap into Avanade's know-how and their world-class leadership in digital transformation, advisory, and services. Working with the team for the past two years has been a great experience and I can't wait to see what this next chapter brings," added Miro Pomsar, Chief Executive Officer, Resco.

"Manufacturing companies are embarking on a transformation journey to replace aging business support systems. As the Microsoft Global Connected Field Service Partner of the Year, we are excited to be working with Resco to extend Microsoft Dynamics 365 native capabilities with a state-of-the-art mobile solution that increases the effectiveness of field workforce and provides offline and wearable features to these teams," concluded Nancie Calder, Global Field Service Lead, Avanade.

##ENDS##

About Avanade

Avanade is the leading provider of innovative digital and cloud services, business solutions and design-led experiences on the Microsoft ecosystem. Our professionals bring bold, fresh thinking combined with technology, business and industry expertise to help make a human impact on our clients, their customers and their employees. We are the power behind the Accenture Microsoft Business Group, helping companies to engage customers, empower employees, optimize operations and transform products, leveraging the Microsoft platform. Avanade has 39,000 professionals in 25 countries, bringing clients our best thinking through a collaborative culture that honors diversity and reflects the communities in which we operate. Majority owned by Accenture, Avanade was founded in 2000 by Accenture LLP and Microsoft Corporation. Learn more at <u>www.avanade.com</u>.

About Resco

Founded in 1999, Resco is one of the global leaders in developing cross-platform mobile software solutions. Today its products are utilized by 2,500+ corporate customers with more than 200,000 licensed users. The cornerstone of Resco's multi-experience development platform is the Woodford configuration and management tool which, together with the Resco mobile apps, is at the heart of all Resco products.

For more details on Resco, please visit: <u>www.resco.net</u> Resco Media Relations, +421 2 209 020 17, <u>communications@resco.net</u>