



SAP Variant Configuration

Leverage Configuration throughout your Enterprise

Sell and Fulfill your CTO and ETO Products and Services Seamlessly

Achieve expected ROI with less manual effort & customization by leveraging industry best practices with advanced functionality in your SAP ECC or S/4HANA systems supporting your Configure-to-Order and Engineer-to-Order products & services.

We unleash the power of SAP configurators to enable complex manufacturers to **manage CTO and ETO in their enterprise**. It's our mission to help you maximize your SAP ECC or S/4HANA system investment. When you engage with Avanade, you get strategy and solutioning with unparalleled expertise on your industry and the SAP configurator marketplace, and we share your voice with SAP to influence the SAP roadmap and customer alignment to it.

Configuration Specialists

With two decades of experience solutioning in the SAP Variant Configurator (VC), Internet Product Configurator (IPC), and Solution Sales Configurator (SSC), **our team understands complex manufacturers' configuration needs on the SAP platform**. Our team has worked with every SAP configurator and commerce solution since R/3 version 3.1 and ITS.

We also work with SAP's product teams to help shape the next generation of configuration in **S/4HANA and CPQ**; our team has been contributing to the Advanced Variant Configurator (AVC) Customer Influence Council since it was started in 2015. We regularly explain the vast solution challenges faced by complex manufacturers, and we have a front row seat to the latest innovations that SAP is continually adding.

Where Avanade Specializes

Variant Configuration

Sell and manufacture products, services, and systems with a wide range of selectable features and options.

Project Systems

Plan and execute logistics and finance functions for ETO projects with work breakdown structures and activity networks.

Sales + Distribution

Sell and deliver products and services to business partners with accurate pricing, scheduling, delivery, and invoicing.

Production Planning

Plan and schedule materials and capacities needed to manufacture product orders within plant work centers.

Service Management

Plan and perform services and warranty or ad hoc repairs for equipment installed in customer locations.

Materials Management

Plan and manage the procurement, receipt, and movement of materials among storage locations and warehouse bins.

Costing + Finance

Manage product or unit costing, accounts payable and receivable, revenue recognition, banking, assets, and financial closing.

Industry Solutions

Enable differentiated business processes within specific industries like Mill Products, Vehicle Management, and High Tech Software.

About Avanade

Avanade is the leading provider of innovative digital, cloud and advisory services, industry solutions and design-led experiences across the Microsoft ecosystem. Every day, our 60,000 professionals in 26 countries make a genuine human impact for our clients, their employees and their customers. Avanade was founded in 2000 by Accenture LLP and Microsoft Corporation. Learn more at www.avanade.com.

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Do what matters