





### The world is remote. Make the most of it.

Avanade + Microsoft are helping businesses implement and fully use remote collaboration and productivity technology.

#### Working from home: Business as usual.

For many businesses, working from home used to be a privilege or an occasional event, but due to the impact of global events it's now become a mandate. However temporary the external circumstances may be, the world of work has changed forever. Remote working arrangements have skyrocketed, and many are finding benefits in the shift:



of managers state that they will allow their employees to work remotely more often as a result of this experience.<sup>1</sup>

More people working remotely looks likely to become the norm. And for most organizations — if not all — this transition has been sudden and unexpected.

<sup>&</sup>lt;sup>1</sup> "How Coronavirus Will Change the 'Next Normal' Workplace," Gallup, 2020.



### It's time to switch to remote.

The traditional workplace meant co-located, tight-knit groups working in a common place. That made it easy to build trust and solve problems quickly through instant communication.

While technology has been trending toward collaborative, secure, and flexible virtualized workspaces for quite some time, the question for many enterprise-level businesses today is: How do you use all the features of your technology to move forward seamlessly, stay competitive, reduce costs, and improve liquidity?

Though it can unlock the potential of your employees, making a company-wide shift to a remote workplace poses significant challenges: new ways of managing IT, maintaining security standards across all devices and programs, designing and managing for the cloud instead of internal networks — the list goes on.

To avoid business inefficiency and incohesion, a seamless transition would ensure that:



Highly distributed teams and workplaces remain united via technology that promotes collaboration, efficiency, and productivity.



Communication and work-sharing point solutions remain intact and frictionless, without the need to toggle between applications.



Security and compliance requirements are met with confidence and reliability.



Performance is optimized for working from home and access via the cloud.



New digital
workspaces are
scalable to handle
fluctuating workloads
and only consume
resources where
necessary.



Real-time access to information is enabled across devices, clouds, and platforms.



Employees are able to learn and adopt the features of new technology that make their job easier and their work more productive.

That's a lot to handle. But here's the good news: You don't have to do it alone. We can give you the technology to keep your remote workspace running smoothly, efficiently, and collaboratively, as well as the external support you need to put it into action and get ahead of the market.

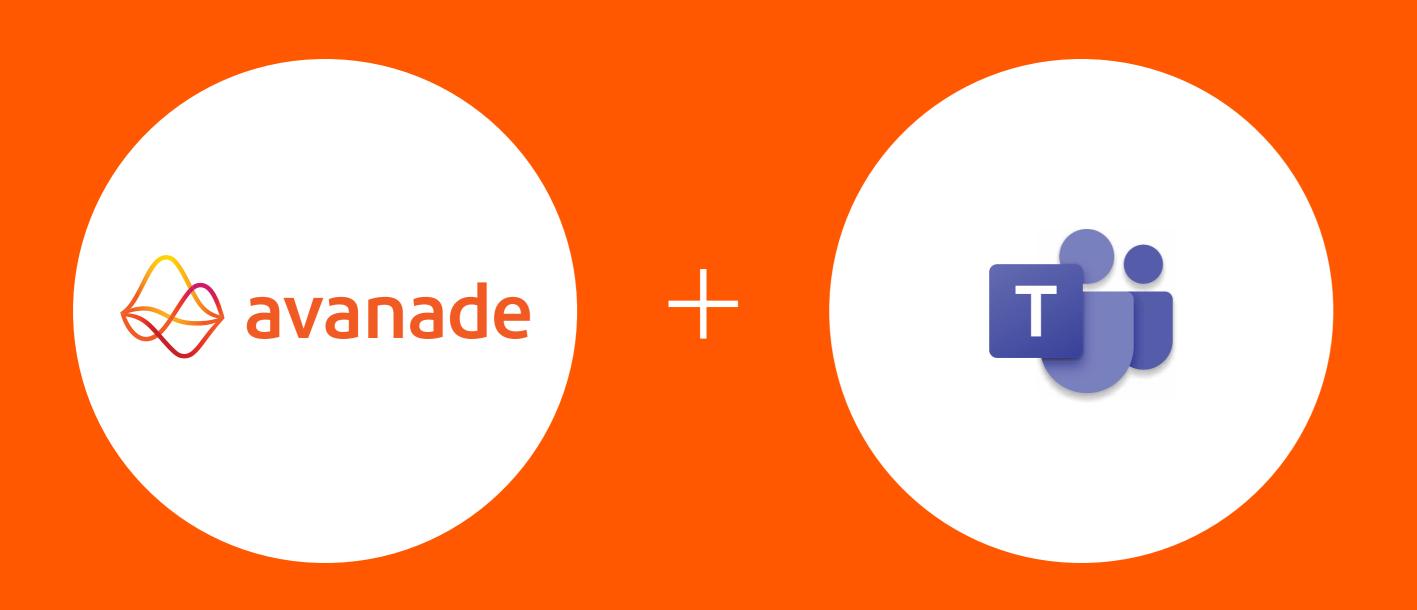




# The right solution is the right technology with the right execution.

It's important that you adopt and adapt technology that lets you do more than you could ask for — and remains agile while sustaining people and culture as they recalibrate to a new way of working.

It needs to harness the best work from its collective members despite its people and information being widely dispersed. Give your team members the power to reliably communicate from any device and location they choose, while securely accessing the information and applications they need — in real time.



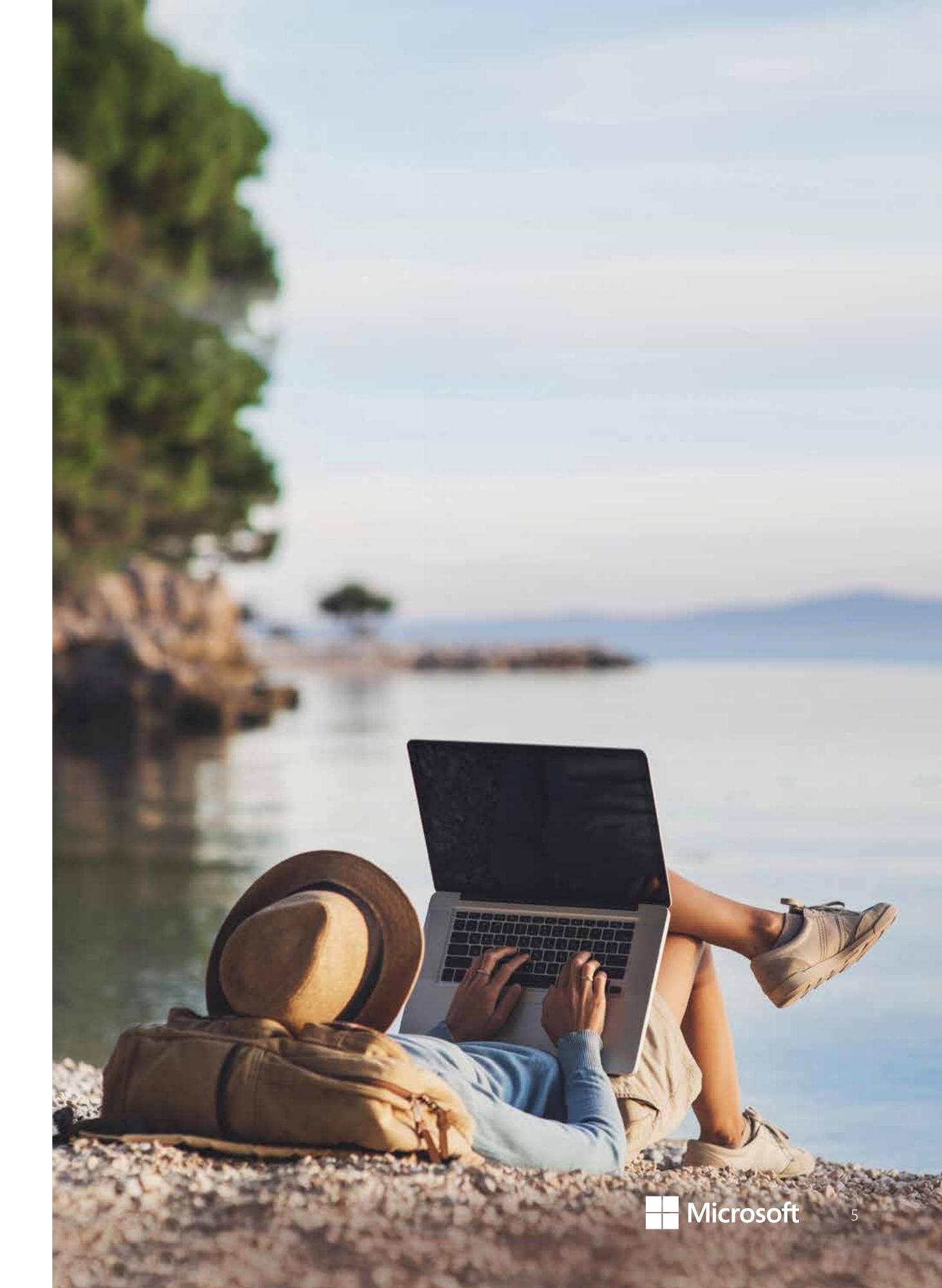
**Microsoft Teams + Avanade** 

Unite your people and information across any distance and give them the tools they need to do their very best work.

### Microsoft Teams gives you everything you need.

Microsoft Teams is the next evolution in collaboration capabilities. It enables users to securely access all the services of Microsoft 365—instant messaging, screen sharing, conference calls, video calls, and more—plus thousands of apps. Teams also allows you to create user experiences that integrate line-of-business systems, collaboration, analytics, workflow, and automation to help your people do their daily work more effectively, plus accelerate business processes.

With an array of powerful features, Teams can transform the way your workforce collaborates without compromising privacy and security, empowering them to do their very best work in a variety of ways. This leads to a more productive, more profitable business.





#### How it helps your employees



- Microsoft 365 apps: Unleash your best ideas, get things done, and stay connected on the go.
- Email and calendar: Connect, stay
   organized, and manage your time
   with business-class email, calendaring,
   and contacts all in one place.
- Meetings and voice: Deliver
   elevated meeting experiences with
   sophisticated call functionality and
   a central hub for meetings, chat,
   content, and calling.
- Social and intranet: Connect and engage across your organization with an intelligent, mobile intranet and enterprise social networking.

- Files and content: Access files from any device, at any time. Engage with intelligent video and create visually striking content in minutes.
- Task management: Efficiently
  manage work across individuals,
  teams, and organizations. Create and
  automate your business processes.
- Advanced analytics: Work smarter
  with personal and organizational
  productivity insights. Make fast,
  informed decisions with advanced
  analytical capabilities.
- Device and app management: Help users be productive wherever they are while keeping corporate information secure. Flexible management and powerful security solutions let you deliver protected mobile experiences on any device.

### How it helps your business



- Identity and access management:
   Secure connections between people, devices, apps, and data. Increase your security and productivity with a single, holistic identity solution that gives you flexibility and control.
- Threat protection: Detect and investigate advanced threats, compromised identities and malicious actions across your on-premises and cloud environments. Protect your organization with adaptive, built-in intelligence.
- Information protection: Protect your sensitive data everywhere, even in motion and when shared. Gain visibility and control over how any file is being used with a comprehensive and integrated information protection solution.

- Security management: Gain visibility into your cloud apps and services, build insights with sophisticated analytics, and control how your data travels so you can respond to and combat cyberthreats.
- Advanced compliance: Assess your compliance risk with simplified tools.
   Intelligently respond to requests and protect data across devices, apps, and clouds.



# The secret to unlocking the full value of Microsoft Teams

By now the transformative potential of Microsoft Teams should be clear. So, the next logical question is: "Sounds great, but where do I begin?"

That's where Avanade comes in. The world's leading Microsoft Teams partner, Avanade can help you harness the power of this trailblazing platform. Avanade has developed models that enable you to deploy Teams at speed and quickly unlock the compelling benefits it offers.

It recently delivered the largest Teams deployment in history – to 1.2 million users – in just seven days.

### Microsoft Teams—the heartbeat of your workplace transformation

When it's adopted as part of a broader and more comprehensive approach, Microsoft Teams becomes an ever-expanding canvas for workplace transformation—helping you reimagine the way work gets done.

Avanade's Workplace Experience (WX) framework embraces the entire organization to unlock sustainable value. This holistic approach focuses on three key drivers:

- Modernized technology platforms
- Reimagined culture and employee experience
- Transformed business operations

Microsoft Teams can help you to introduce new ways of working and become a core component of your Workplace Experience. And that means the opportunity for cost efficiency, productivity, and growth.





#### **Steering your Teams journey forward**

While partnering with organizations across the globe on some of the most demanding Microsoft Teams deployments, Avanade has unearthed a set of six key insights. Address these areas, and you'll set yourself up for Teams success:

- **Rethink your technology roadmap**—Conduct a gap analysis and create a refreshed workplace technology strategy. Gain a broader view of how your communication and collaboration approach fits into a more comprehensive technology roadmap.
- Reassess your network readiness—Your network needs to be ready and optimized for new ways of working. Plan for the strain resulting from increased traffic volumes across your corporate network to ensure you can enable the full capabilities of Microsoft Teams.
- **Review your security stance**—Security is often an afterthought for organizations that have rushed to deploy a platform at speed. Avanade's Secure Modern Workplace specialists can work with you to incorporate Teams into your broader security strategy and minimize risk across your business in the long term.
- Reimagine governance and collaboration—Teams can be a core digital platform for your workplace. But that creates the possibility of unstructured and unprotected data sprawl. Bring in governance experts to ensure Teams remains manageable, usable, and valuable.
- **Reconsider your business case**—Identify which of your business goals can be addressed through a Teams implementation. Build a data-validated case for your investment in Teams aligned to specific business goals and objectives.
- Reset your culture to embrace ongoing change—To expand your Teams consumption and capabilities, you need to instill a culture that embraces change even when the world returns to a new definition of "normal." Invest in an organizational change management approach to support your evolution to a target future state, empowering you to adopt new Teams capabilities and extract the full value from the platform going forward.







### Case study

# Ascension Wisconsin extends cancer case reviews to four times more patients

To help improve cancer care, <u>Ascension Wisconsin</u> runs a tumor board program where doctors and nurses from different specialties meet to collectively review and discuss cancer cases. Due to varying and demanding schedules, they could not always physically attend meetings to provide their input.

Avanade conducted design thinking workshops with Ascension Wisconsin to rapidly iterate prototypes of a virtual tumor board using Microsoft Teams and other Microsoft 365 tools. After developing the solution, Avanade trained employees to easily access, share, comment, and collaborate on case files.

The benefits Ascension Wisconsin is experiencing include:

- More doctors and nurses now participate in the program, so treatment options for patients are based on a broad range of expertise.
- With accelerated time from diagnosis to treatment,
   Ascension Wisconsin can better track its cancer
   care process to inform strategies for improving
   patient outcomes.
- A valuable, multidisciplinary approach is now applied to four times the number of patients.





# Time for Microsoft Teams? It's time to talk to Avanade

As 15-time winner of Microsoft's Global Alliance SI Partner of the Year award and Microsoft's number one partner for Teams, Avanade is a digital workplace innovator. Its 38,000 Microsoft professionals include dedicated industry-specific consultants who can tailor the implementation of Microsoft Teams for your organization.

Find out more about maximizing the value of Microsoft Teams with a dedicated enablement workshop. This simple first step walks you through specific Microsoft Teams use cases and helps you to create a roadmap outlining where you could start your journey.

Learn more by visiting **Avanade.com/Microsoft-Teams**.







