

# Empower employees to collaborate in ways only possible with the cloud



## Executive Summary

Successful adoption of Microsoft Office 365 requires a comprehensive approach that avoids disruption to your ongoing operations. As Microsoft's leading partner – with more than 7 million seats deployed, including many large organizations with tens of thousands of users – Avanade's services and tools help you quickly and cost-effectively maximize the potential of the Microsoft Cloud. Leveraging our deep expertise with Microsoft technologies, we'll help you reinvent business productivity with Office 365.

### **What is Avanade Services for Microsoft Office 365**

Avanade Services for Microsoft Office 365 includes proven tools, services and methodology to rapidly and cost-effectively transform your current unified communications and collaboration (UCC) and productivity workloads to take advantage of the Microsoft Cloud. Avanade analyzes your current on-premises deployment and user segments for candidates, identifies needed updates, and manages the move. Services include analytics and insights to measure user adoption and value, the development of new applications and interfaces (e.g. portals) for Office 365, including integration with applications that remain deployed on premises as well as managed services for your Office 365 ecosystem.

*"With several million Office 365 seats deployed and managed, Avanade brings deep understanding of the challenges and opportunities facing enterprises who want to benefit from the cloud."*

- Kirk Gregersen, General Manager, Office Commercial Business, Microsoft Corporation

### **Office 365 combines the future with the familiar**

Microsoft Office 365 offers productivity, communication and collaboration tools delivered through a cloud platform that manages your administrative overhead and costs. Office 365 eliminates hardware expenses and in-house software upgrades, giving you an enterprise-capable platform at a predictable cost, while your workforce uses applications with which they are already familiar. Rather than burdening your IT organization with management of legacy systems where the challenges of keeping functionality current drain IT resources, Office 365 removes that burden and delivers the latest capabilities automatically. It is also accessible to users anywhere, from any device, with enterprise class security.

### **A cloud transformation strategy is key for success**

A transformation to Office 365 requires skilled planning and execution. Email, presence, instant messaging, unified communications, social and data analytics must work together in new ways that enable a digital workplace. But integration isn't automatic—especially not with an enterprise's existing backend systems. Address the integration challenge incorrectly or incompletely and risk business disruptions. Given the existing customization and integration with your enterprise application portfolio, careful consideration is needed to determine what can operate in the cloud, what should remain on premises – and how to combine the two in a hybrid configuration that addresses both the needs of the business and IT. Organizations must incorporate technical, business and end-user considerations to gain the best results or the full, transformative potential of Office 365 will go unrealized. Or worse, it will significantly disrupt business operations. This has prompted many enterprises to seek the expertise to help manage the effort, but finding the right partner to manage a complex project that touches every part of the business is challenging.

### **Benefits of Avanade Services for Microsoft Office 365:**

- Reduce risks through holistic transformational planning to ensure business continuity.
- Faster return-on-investment through cost-saving implementation processes and integration with line-of-business systems.
- Achieve greater agility with a successful engagement that positions your organization to take advantage of the transformative potential of Office 365.
- Increase user acceptance through training and change management that minimizes disruption and maximizes employee experience.
- Improve overall end user adoption by measuring and providing insight into Office 365 adoption and cross-team collaboration patterns within the workplace.
- Free IT staff to focus on new, strategic initiatives by having our team of experts manage the services of the greater ecosystem.

**Quickly realize the productivity and ROI of Office 365**

Delivered by Microsoft’s leading partner – with the most Office 365 seats deployed – Avanade’s Office 365 solution helps to move your organization to the latest communications, collaboration and productivity workloads on the Microsoft Cloud. Avanade’s proven expertise with Microsoft technologies is delivered through services, migration methodology, and tools that focus on the key aspects of a successful cloud productivity environment.

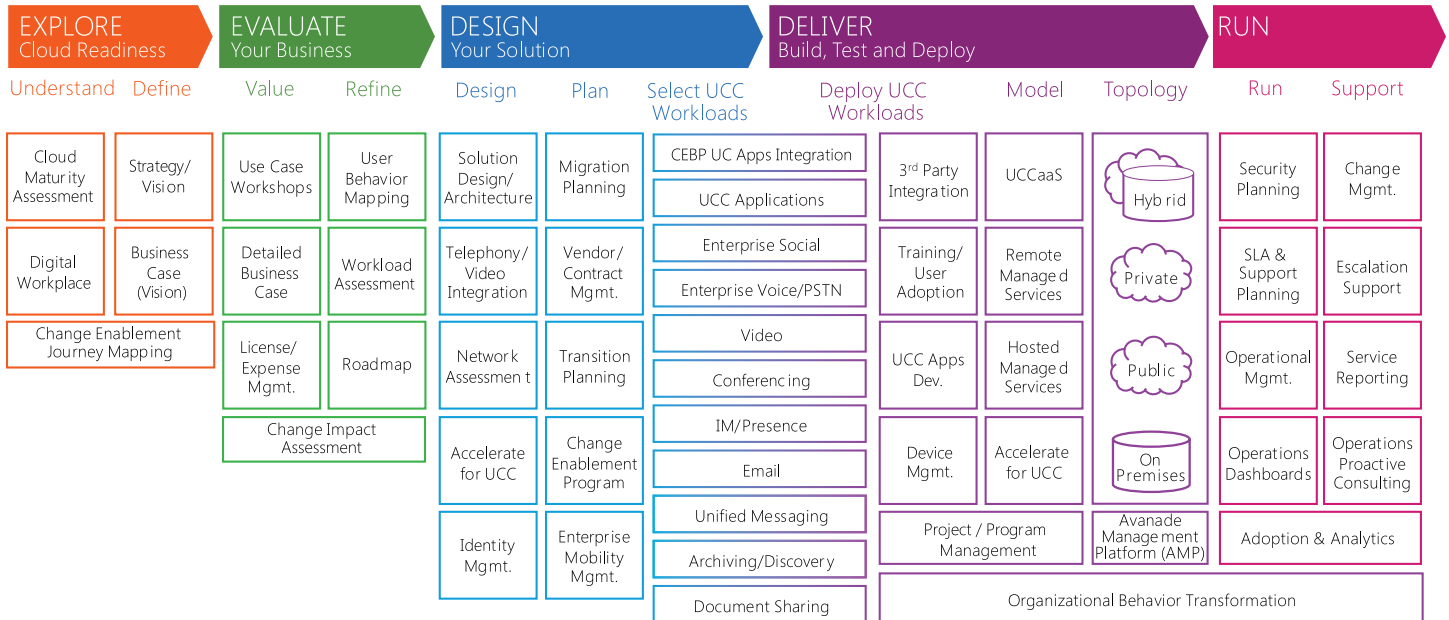
- Explore & Evaluate – Analyze your current environment with services like Avanade’s Cloud Maturity Assessment, establishing a roadmap and determining needed upgrades to applications, networks and directories, integration requirements, as well as the prospective ROI.

- Design & Deliver – With Avanade’s proven tools, efficiently manage the movement of Exchange, SharePoint (or Lotus Notes) content and user data to Office 365, as well as deliver training and change enablement to ensure platform readiness and maximize the digital workplace experience.

Take advantage of Avanade’s proven expertise with Microsoft technologies to integrate your Office 365 environment with your business processes. Extend functionality with the development of new applications and implement a complete unified communications ecosystem by incorporating enterprise voice to provide innovative solutions to your business.

- Run – Avanade’s experts can provide a range of managed services including collaboration analytics, application support, ongoing management and end-user support of your Office 365 ecosystem.

Avanade’s lifecycle approach delivers business value at every stage



## The Avanade Services for Microsoft Office 365 advantage



DEPLOYED MORE  
OFFICE 365 SEATS  
ACROSS EXCHANGE,  
SKYPE FOR BUSINESS  
& SHAREPOINT ONLINE  
THAN ANY OTHER  
MICROSOFT  
PARTNER



MICROSOFT  
CERTIFIED  
PROFESSIONALS FOR  
DEPLOYING AND  
ADMINISTERING  
OFFICE 365



DEPLOYED OVER  
7 MILLION  
OFFICE 365 SEATS  
MORE THAN  
ANY OTHER  
PARTNER



3 MILLION+  
UCC  
SEATS  
ACTIVELY MANAGED



MICROSOFT  
ALLIANCE  
PARTNER  
OF THE YEAR  
2017 WINNER  
TEN CONSECUTIVE YEARS

With Avanade Services for Microsoft Office 365, you gain the ability to transform your legacy environment into cloud-sourced services that are designed to maximize both individual and collective productivity.

- Rapid, cost-effective transformation that mitigates risks and enhances ROI through a proven methodology and supporting services, delivered by a partner with proven experience in moving workforces of tens of thousands of users to Office 365.
- Enhanced workforce adoption of collaborative and communication services that can have transformative impact on your business productivity.
- Unlock new insights and innovation by combining our expertise of cloud, big data and analytics.

### For more information

To learn more about how Avanade Services for Office 365 can help you and how it can become part of your foundation for a digital workplace strategy visit [avanade.com/cloud](http://avanade.com/cloud) and [avanade.com/digitalworkplace](http://avanade.com/digitalworkplace).

[www.avanade.com/en/solutions/cloud/unified-communications-and-collaboration](http://www.avanade.com/en/solutions/cloud/unified-communications-and-collaboration)



#### About Avanade

Avanade is the leading provider of innovative digital and cloud-enabling services, business solutions and design-led experiences, delivered through the power of people and the Microsoft ecosystem. Majority owned by Accenture, Avanade was founded in 2000 by Accenture LLP and Microsoft Corporation and has 30,000 professionals in 24 countries. Visit us at [www.avanade.com](http://www.avanade.com)

©2018 Avanade Inc. All rights reserved. The Avanade name and logo are registered trademarks in the U.S. and other countries. Other brand and product names are trademarks of their respective owners.

#### North America

Seattle  
Phone +1 206 239 5600  
[America@avanade.com](mailto:America@avanade.com)

#### South America

Sao Paulo  
[AvanadeBrasil@avanade.com](mailto:AvanadeBrasil@avanade.com)

#### Asia-Pacific

Australia  
Phone +61 2 9005 5900  
[AsiaPac@avanade.com](mailto:AsiaPac@avanade.com)

#### Europe

London  
Phone +44 0 20 7025 1000  
[Europe@avanade.com](mailto:Europe@avanade.com)