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AVANADE EXPANDS RELATIONSHIP WITH CITRIX TO TAKE A CLOUD FIRST APPROACH TO DESKTOP VIRTUALIZATION

Combined expertise will help clients activate a digital workplace by integrating the best desktop virtualization tools within Microsoft Azure

SEATTLE – January 10, 2017 – [Avanade](#) today announced a new chapter in their strategic relationship with Citrix focused on helping clients take a cloud first approach to building digital workplaces. The companies will use key tools and assets from Avanade's transformation and managed services business to seamlessly integrate Citrix desktop and application virtualization products with Microsoft Azure and Windows 10. Immediate client benefits will include the ability to deliver secure, flexible and scalable virtualized desktops at speed.

As organizations transform to become digital businesses, they increasingly need to provide collaborative environments for employees to securely engage and access information from any device. In addition to its being a leader in helping organizations implement Microsoft Office 365, Avanade combines the latest Skype for Business performance enhancements from Citrix for users of virtualized desktops to the cloud.

"At Avanade we help our clients effectively implement digital solutions that improve productivity and collaboration. With this next step in our Citrix relationship, clients can be confident in taking a cloud first approach that integrates one of the best desktop virtualization environments available with a flexible and secure cloud environment – Microsoft Azure," said Rich Stern, Avanade executive for cloud services.

Avanade and Citrix have in the past worked together on some of the largest and most innovative client desktop and application virtualization solutions. As part of this collaboration, Avanade and Citrix will continue to make investments in tooling, training and capability development to provide not only a secure modern platform in the cloud but also allow for increased mobile productivity and employee engagement.

"Citrix is focused on enabling customers to securely and effectively move to the cloud. Avanade provides customers with the ability to leverage Microsoft technologies to help optimize XenApp and XenDesktop on Microsoft Azure as well as enhance our Skype for Business and Windows 10 integration capabilities", said Steve Blacklock, Vice President of Global Strategic Alliances, Citrix

About Avanade

Avanade is the leading provider of innovative digital and cloud services, business solutions and design-led experiences delivered through the power of people and the Microsoft ecosystem. Our professionals combine technology, business and industry expertise to build and deploy solutions to realize results for our clients and their customers. Avanade has 29,000 digitally connected people across 23 countries, bringing clients the best thinking through a collaborative culture that honors diversity and reflects the communities in which we operate. Majority owned by Accenture, Avanade was founded in 2000 by Accenture LLP and Microsoft Corporation. Learn more at www.avanade.com.