

## **Accenture and Avanade Recognized by Microsoft as Alliance Partner of the Year**

NEW YORK; June 17, 2013– Accenture (NYSE: ACN), a global management consulting, technology services and outsourcing company, and Avanade, a global business technology solutions and managed services provider, have been recognized by Microsoft as the Alliance Partner of the Year and Mobility Partner of the Year. Microsoft also awarded Accenture and Avanade with Partner of the Year in Spain and Germany. This continues the companies' streak of earning more Microsoft partner awards worldwide than any other company to date.

Accenture and Avanade received Microsoft's Alliance Partner of the Year award for demonstrating business excellence in delivering Microsoft solutions to customers and driving customer satisfaction and innovation. Together, Accenture and Avanade have collaborated on more than 10,000 Microsoft-based business and public service projects for more than 3,700 global clients.

"We're pleased to be honored with these awards in recognition of our ability to help customers meet business goals with agility, speed, and certainty," said Tom Yemc, global managing director of Accenture's Microsoft Alliance. "Additionally, our mobility strategy has led to a track record of over ten years of successful transformational mobile projects with Microsoft, including bringing Windows 8 Mobility platforms to the enterprise market."

"At Avanade, we believe the most innovative companies are becoming digital businesses focused on harnessing the power behind interconnected technology trends with mobility at the center." said Ian Jordan, Avanade executive vice president for sales, marketing, alliances and innovation. "Microsoft recognition overall and especially in mobility underscores our Microsoft leadership in delivering innovation that drives results for our customers."

"The alliance we have with Accenture and Avanade offers a unique value proposition for customers resulting in successful, agile and rapid implementations of business technology solutions on the Microsoft platform," said Jon Roskill, corporate vice president, Worldwide Partner Group, Microsoft Corp. "Microsoft's proven value and lower total cost of ownership combined with Accenture's deep industry knowledge and delivery skills and Avanade's expertise in Microsoft capabilities allow us to deliver technology insights that drive improved business performance."

The [Microsoft Partner of the Year Awards](#) recognize Microsoft partners that have developed and delivered exceptional Microsoft-based solutions during the past year. The Accenture-Avanade-Microsoft alliance offers the valuable combination of market-leading technologies, industry expertise and delivery skills that result in more effective and efficient technology delivered at a lower cost. Avanade has 20 Microsoft Gold Partner Network competencies and Avanade and Accenture together have more than 19,000 certifications in Microsoft technology.

### **About Accenture**

Accenture is a global management consulting, technology services and outsourcing company, with approximately 261,000 people serving clients in more than 120 countries. Combining unparalleled experience, comprehensive capabilities across all industries and business functions, and extensive research on the world's most successful companies, Accenture collaborates with clients to help them become high-performance businesses and governments. The company generated net revenues of US\$27.9 billion for the fiscal year ended Aug. 31, 2012. Its home page is [www.accenture.com](http://www.accenture.com).

### **About Avanade**

Avanade provides business technology solutions and managed services that connect insight, innovation and expertise in Microsoft® technologies to help customers realize results. Our people have helped thousands of organizations in all industries improve business agility, employee productivity, and customer loyalty. Avanade combines the collective business, technical and industry expertise of its worldwide network of experts with the rigor of an industrialized delivery model to provide high quality solutions using proven and emerging technologies with flexible deployment models—on premises, cloud-based or

outsourced. Avanade, which is majority owned by Accenture, was founded in 2000 by Accenture LLP and Microsoft Corporation and has 17,000 professionals in more than 20 countries. Additional information can be found at [www.avanade.com](http://www.avanade.com).

Avanade and the Avanade logo are registered trademarks or trademarks of Avanade Inc. Other product, service, or company names mentioned herein are the trademarks or registered trademarks of their respective owners.

# # #

**Contact:**

Julie Bennink

Accenture

+1 312 693 7301

[julie.l.bennink@accenture.com](mailto:julie.l.bennink@accenture.com)

Niamh Whelan-Reiter

Avanade

+1 312 373 5858

[niamh.whelan-reiter@avanade.com](mailto:niamh.whelan-reiter@avanade.com)

Copyright © 2013 Accenture. All rights reserved. Accenture, its logo, Accenture Software, and High Performance Delivered are trademarks of Accenture.